

## B.ED AND LAW COLLEGE

## Introduction

Bachelor of education, popularly known as B.Ed., is a two-year full-time degree that is required for candidates interested in pursuing a career in teaching and other related fields. Beginning from the phase when interest in the field is developed in the student and continuing to the phase when the student masters the field and is ready to shape others' future as well. It provides professional training in arts and sciences from a teaching perspective. B.Ed. is compulsory for all those who want to teach in primary and secondary schools.

A law school (also known as a law center or law college) is an institution that specializes in law education, usually as part of a process of becoming a lawyer within a specific jurisdiction. Law degrees have forever been one amongst the foremost wanted and largely respected courses at the university. For many, a law degree is the start on the trail to a career in law, typically followed by more study and training as a practicing lawyer or lawyer.

## Market Potential

Higher education, like any other commodity or service, has been viewed in a variety of economic frameworks. Large number of applications are up in professional programs such as B.Ed. and law every year. While the urge of being self-dependent is one factor, the devastating knowledge which both these courses offer is another. The educational sector is experiencing an upward trend and is expected to grow more. The highly qualified professionals are spreading more and more awareness and focusing on "how beneficial these courses are", not just in terms of a degree, but also in terms of the spectacular knowledge it offers. The future of law around the world is changing, the landscape of the legal profession is expanding exponentially and the need for lawyers in all spheres of society is increasing. Also, the job of a teacher is considered as the highly respected job, because it focuses on the holistic growth of hundreds of souls. Thus, the market potential of institutions delivering such knowledge is very high.

## Cost of Project

| Particulars | Amt (In Rs. Lakhs) |
| :--- | :---: |
| Land development cost | 10.00 |
| Civil works and Buildings (@1500/sqft) | 1500.00 |
| Books | 5.00 |
| Computer | 20.00 |
| Furniture | 177.00 |
| Misc Fixed Assets | 25.80 |
| D G Set 50 KV | 4.40 |
| Escalation \& Contingencies | 87.11 |
| Preliminary \& Preoperative Expenses | 63.05 |
| Sub-total (A) | $\mathbf{1 8 9 2 . 3 6}$ |
| Working Capital Margin @40\% of Total WC Requirement | 60.60 |
| Total Project Cost | $\mathbf{1 9 5 2 . 9 6}$ |
| Total Working Capital Required (B) 25\% of 1st Year Proj.Turn Over | 242.40 |
| MEANS OF FINANCE | 2134.76 |
| Total funds required (A+B) |  |
| Loan component | 1135.42 |
| Term loan (60\% of A) | 145.44 |
| Working capital (60\% of B) | $\mathbf{1 2 8 0 . 8 6}$ |
| TOTAL | 853.90 |
| Equity | $\mathbf{2 1 3 4 . 7 6}$ |
| TOTAL |  |

## Detailed Cost Element

| SL <br> No | Particulars | Qty. | Amt (In Rs. <br> Lakhs) |
| :---: | :--- | :---: | :---: |
| 1 | Tables | 80 | 3.60 |
| 2 | Big Tables | 80 | 6.40 |
| 3 | Chairs | 1,000 | 25.00 |
| 4 | Benches | 3,000 | 108.00 |
| 5 | Cupboards | 200 | 24.00 |
| 6 | Air Conditioner | 60 | 10 |
| 7 | Water Filters | 80 | 1.00 |
| 8 | Computers | 100 | 20.00 |
| 9 | CCTV |  | 2.80 |
| 10 | Electric Appliances(Fan, Tubelight etc) | 4.00 |  |
| 11 | Furniture for classroom, staffroom,teacher's <br> room,office) |  | 5.00 |


| 12 | Washroom Fittings |  | 5.00 |
| :---: | :--- | :---: | :---: |
| 13 | Printer and Scanner | 2 | 0.30 |
| 14 | Books for library |  | 5.00 |
| 15 | Other Fixed Asset Total |  | 2.00 |
|  |  |  | $\mathbf{2 2 8 . 6 0}$ |

## Contingencies and Escalations

It has been assumed at approximately $5 \%$ at cost of project.

## Preliminary Expenses

| Particulars | Amt (In Rs. <br> Lakhs) |  |  |
| :--- | :---: | :---: | :---: |
| Incorporation Expenses | 0.15 |  |  |
| Project Report Preparation and Consultation | 0.35 |  |  |
| Feasibility and Engineer's/Architect's Report and Plans | 20.00 |  |  |
| Legal Charges - Drafting for agreements, contracts, stamp paper, notary | 0.05 |  |  |
| Rent payments upto the start of commercial producion | 0.00 |  |  |
| Other recurring expenses of revenue nature upto start of commercial | 1.00 |  |  |
| Interest Cost for period before commercial operations | 24.00 |  |  |
| Installation /erection charges $\quad$ Total | 0.00 |  |  |
| $\mathbf{4 5 . 5 5}$ |  |  |  |

## Salary

| Designation | Manpower | Amt (in Rs. Lakhs) |
| :--- | :---: | :---: |
| Professors | 70 | 420.00 |
| Manager/Dean | 2 | 12.00 |
| Office Staff/ Administrator etc | 20 | 72.00 |
| Sweeper | 20 | 28.80 |
| Security Guard | 6 | 8.64 |

## Profitability Statement

| Particulars |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Year- 1 | Year- 2 | Year- 3 | Year- 4 | Year- 5 |  |
| A. INCOME |  |  |  |  |  |
| Maximum Capacity - students | 4,800 | 4,800 | 4,800 | 4,800 | 4,800 |
| Capacity utilization | $50 \%$ | $60 \%$ | $65 \%$ | $70 \%$ | $75 \%$ |
| Capacity utilized- students | 2,400 | 2,880 | 3,120 | 3,360 | 3,600 |
| Revenue from students |  |  |  |  |  |
| Fees (yearly) | 960.00 | 1152.00 | 1248.00 | 1344.00 | 1440.00 |
| Other revenue (canteen, sale of | 9.60 | 10.08 | 10.58 | 11.11 | 11.67 |
| Total income during the year | 969.60 | 1162.08 | 1258.58 | 1355.11 | 1451.67 |
|  |  |  |  |  |  |
| B. OPERATING EXPENSES |  |  |  |  |  |
|  |  |  |  |  |  |
| Salary | 541.44 | 595.58 | 655.14 | 720.66 | 792.72 |
| Expenses on various <br> programmers, seminars, <br> placements etc | 2.00 | 2.10 | 2.21 | 2.32 | 2.43 |
| Repair \& Maintenance | 4.57 | 4.75 | 4.95 | 5.14 | 5.35 |
| Lease Rent | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Power \& utilities | 11.03 | 13.24 | 14.34 | 15.45 | 16.55 |
| Depreciation and Amortizations | 192.14 | 192.14 | 192.14 | 192.14 | 192.14 |
| Total Operating Expenses | 751.18 | 807.82 | 868.78 | 935.70 | 1009.19 |
|  |  |  |  |  |  |
| Operating Profit (A-B) | 218.42 | 354.26 | 389.81 | 419.41 | 442.48 |
|  |  |  |  |  |  |
| C.FINANCIAL EXPENSES |  |  |  |  |  |
| Interest on loan | 113.22 | 100.43 | 81.92 | 63.40 | 43.34 |
| D. Other Expenses |  |  |  |  |  |
| Administrative and General | 19.39 | 23.24 | 25.17 | 27.10 | 29.03 |
| Total Expenses | $\mathbf{1 3 2 . 6 1}$ | $\mathbf{1 2 3 . 6 8}$ | $\mathbf{1 0 7 . 0 9}$ | 90.50 | 72.37 |
|  |  |  |  |  |  |
| Profit Before Tax | 85.81 | 230.58 | 282.72 | 328.91 | 370.11 |
| Provision for Tax | 21.45 | 57.65 | 70.68 | 82.23 | 92.53 |
| Profit After Tax | 64.36 | 172.94 | 212.04 | 246.68 | 277.58 |
| Dividend | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Retained Profit | 64.36 | 172.94 | 212.04 | 246.68 | 277.58 |

## Breakeven Point

|  |  |  | Break Even Point (BEP) |  |  | Amount in Rs. Lakhs |  |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| SL | Particulars | Year-1 | Year-2 | Year-3 | Year-4 | Year-5 |  |
| A. | Net Sales | 969.60 | $1,162.08$ | $1,258.58$ | $1,355.11$ | $1,451.67$ |  |
| B. | Variable Cost |  |  |  |  |  |  |
|  | Power and Utility | 11.03 | 13.24 | 14.34 | 15.45 | 16.55 |  |
|  | Other Misc Expenses | 19.39 | 23.24 | 25.17 | 27.10 | 29.03 |  |
|  | Total Variable Cost | 30.43 | 36.48 | 39.52 | 42.55 | 45.58 |  |
| C. | Contribution (A-B) | 939.17 | $\mathbf{1 , 1 2 5 . 6 0}$ | $\mathbf{1 , 2 1 9 . 0 7}$ | $\mathbf{1 , 3 1 2 . 5 6}$ | $\mathbf{1 , 4 0 6 . 0 8}$ |  |
| D. | Fixed |  |  |  |  |  |  |
|  | Salary | 541.44 | 595.58 | 655.14 | 720.66 | 792.72 |  |
|  | Interest | 113.22 | 100.43 | 81.92 | 63.40 | 43.34 |  |
|  | Repair \& Maintainence | 4.57 | 4.75 | 4.95 | 5.14 | 5.35 |  |
|  | Lease Rental | - | - | - | - | - |  |
|  | Depreciation | 192.14 | 192.14 | 192.14 | 192.14 | 192.14 |  |
|  | Total Fixed Cost | $\mathbf{8 5 1 . 3 7}$ | $\mathbf{8 9 2 . 9 1}$ | $\mathbf{9 3 4 . 1 4}$ | $\mathbf{9 8 1 . 3 4}$ | $\mathbf{1 , 0 3 3 . 5 5}$ |  |
| E. | Breakeven Point | $\mathbf{9 1 \%}$ | $\mathbf{7 9 \%}$ | $\mathbf{7 7 \%}$ | $\mathbf{7 5 \%}$ | $\mathbf{7 4 \%}$ |  |
| G. | Cash BEP | $\mathbf{7 0 \%}$ | $\mathbf{6 2 \%}$ | $\mathbf{6 1 \%}$ | $\mathbf{6 0 \%}$ | $\mathbf{6 0 \%}$ |  |

## Debt-Service Coverage Ratio

|  |  |  | Amount in Rs. Lakhs |  |  |  |
| :---: | :--- | :---: | :---: | :---: | :---: | :---: |
| SL | Particulars | Year-1 | Year - 2 | Year-3 | Year-4 | Year - 5 |
| i | Profit | 64.36 | 172.94 | 212.04 | 246.68 | 277.58 |
| ii | Depreciation | 192.14 | 192.14 | 192.14 | 192.14 | 192.14 |
| iii | Interest | 113.22 | 100.43 | 81.92 | 63.40 | 43.34 |
| A | Total ( i + ii + iii ) | $\mathbf{3 6 9 . 7 1}$ | $\mathbf{4 6 5 . 5 1}$ | $\mathbf{4 8 6 . 1 0}$ | 502.22 | 513.06 |
| i | Interest | 113.22 | 100.43 | 81.92 | 63.40 | 43.34 |
| ii | Principal repayment | 108.93 | 217.86 | 217.86 | 217.86 | 217.86 |
| B | Total ( i + ii ) | $\mathbf{2 2 2 . 1 5}$ | $\mathbf{3 1 8 . 2 9}$ | $\mathbf{2 9 9 . 7 8}$ | $\mathbf{2 8 1 . 2 6}$ | $\mathbf{2 6 1 . 2 0}$ |
|  | DSCR ( A / B ) | $\mathbf{1 . 6 6}$ | $\mathbf{1 . 4 6}$ | $\mathbf{1 . 6 2}$ | $\mathbf{1 . 7 9}$ | $\mathbf{1 . 9 6}$ |

## Interest on Term Loan and Principal Repayment

Refer Annexure I.
We have assumed the repayment tenure of term loan for a period of 7 years, Rate of interest being $8.5 \%$ p.a. with the moratorium period of 9 months

## Address of Vendors

| Name of Vendor | Address and Contact Number |
| :--- | :--- |
| Godrej Interio | 31 Jawahar Lal Nehru Road, Park Street <br> Kolkata 700016 <br> Ph 07947408600 |
| Furniture Point | Ground Floor, 2/5, Sarat Bose Road,Sukh Sagar Building, Minto <br> park, Kolkata, West Bengal 700020 <br> Ph 033 2476 1479 |
| Shaw Enterprise | 30, Beniatola Lane, College Street, College Street, <br> Kolkata - 700009, Dist. Kolkata, West Bengal <br> Ph 08048971334 |

ANNEXURE- I

| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Opening | 1,135 | 1,143 | 1,152 |  |  |  |  |  |  |  |  |  |  |
| Repaid |  |  |  |  |  |  |  |  |  |  |  |  | - |
| Closing | 1,143 | 1,152 | 1,160 |  |  |  |  |  |  |  |  |  |  |
| Interest | 8 | 8 | 8 |  |  |  |  |  |  |  |  |  | 24 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 1,305 | 1,314 | 1,324 | 1,333 | 1,343 | 1,352 | 1,362 | 1,353 | 1,345 | 1,336 | 1,318 | 1,300 |  |
| Repaid | - | - | - | - | - | - | 18 | 18 | 18 | 18 | 18 | 18 | 109 |
| Closing | 1,314 | 1,324 | 1,333 | 1,343 | 1,352 | 1,362 | 1,353 | 1,345 | 1,336 | 1,318 | 1,300 | 1,281 |  |
| Interest | 9 | 9 | 9 | 9 | 10 | 10 | 10 | 10 | 10 | 9 | 9 | 9 | 113 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 1,281 | 1,263 | 1,245 | 1,227 | 1,209 | 1,191 | 1,173 | 1,154 | 1,136 | 1,118 | 1,100 | 1,082 |  |
| Repaid | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 218 |
| Closing | 1,263 | 1,245 | 1,227 | 1,209 | 1,191 | 1,173 | 1,154 | 1,136 | 1,118 | 1,100 | 1,082 | 1,064 |  |
| Interest | 9 | 9 | 9 | 9 | 9 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 100 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| III |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 1,064 | 1,045 | 1,027 | 1,009 | 991 | 973 | 955 | 936 | 918 | 900 | 882 | 864 |  |
| Repaid | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 218 |
| Closing | 1,045 | 1,027 | 1,009 | 991 | 973 | 955 | 936 | 918 | 900 | 882 | 864 | 846 |  |
| Interest | 8 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 6 | 6 | 6 | 82 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| IV |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 846 | 828 | 809 | 791 | 773 | 755 | 737 | 719 | 700 | 682 | 664 | 646 |  |
| Repaid | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 218 |
| Closing | 828 | 809 | 791 | 773 | 755 | 737 | 719 | 700 | 682 | 664 | 646 | 628 |  |
| Interest | 6 | 6 | 6 | 6 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 63 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| V |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 628 | 610 | 592 | 573 | 555 | 537 | 519 | 501 | 483 | 464 | 446 | 428 |  |
| Repaid | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 218 |
| Closing | 610 | 592 | 573 | 555 | 537 | 519 | 501 | 483 | 464 | 446 | 428 | 410 |  |
| Interest | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 3 | 43 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| VI |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 410 | 392 | 374 | 356 | 337 | 319 | 301 | 283 | 265 | 247 | 228 | 210 |  |
| Repaid | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 218 |
| Closing | 392 | 374 | 356 | 337 | 319 | 301 | 283 | 265 | 247 | 228 | 210 | 192 |  |
| Interest | 3 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 26 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| VII |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 192 | 174 | 156 | 138 | 120 | 101 | 83 | 65 | 47 | 29 | 11 | - |  |
| Repaid | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 11 |  |  |
| Closing | 174 | 156 | 138 | 120 | 101 | 83 | 65 | 47 | 29 | 11 | - | - |  |
| Interest | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | - | 8 |

