

## ENGINEERING COLLEGE

## Introduction

Engineering combines the fields of science and maths to resolve real world problems. What extremely distinguishes an engineer is their ability to get onto an idea and translate it into reality. Science, technology, engineering, and mathematics (STEM) education in primary and secondary faculties typically is the foundation for engineering education at the university level. Computer engineering ( CoE or CpE ) could be a branch of engineering that integrates many fields of applied science and electronic engineering needed to develop hardware and software. Computer engineers typically have coaching in electronic engineering (or electrical engineering), software design, and hardwaresoftware integration rather than solely software engineering or electronic engineering. Computer engineers are involved in many hardware and software aspects of computing, from the design of individual microcontrollers, microprocessors, personal computers, and supercomputers, to circuit design. This field of engineering not only focuses on how computer systems themselves work but also how they integrate into the larger picture.

## Market Potential

India's engineering sector has witnessed an interesting growth over the previous couple of years driven by enlarged investment in infrastructure and industrial production. The engineering sector, being closely related to the producing and infrastructure sectors, is of strategic importance to India's economy. India, on its quest to become a worldwide body politic, has created vital stride towards developing its engineering sector.
Growth within the field of web and cloud computing is another major issue driving the computer engineering market. Increase in usage of electronic merchandise in automotive, industrial, medical, and consumers industries has created a connected landscape for sensible devices.
Computer Engineering Market size was valued at around USD 1800 billion in 2016 and can grow at a CAGR of around 5\%from 2017 to 2024.

## Cost of Project

| Particulars | Amount (Rs. in Lakhs) |
| :--- | :---: |
| Land (own) | - |
| Land development cost | 10.00 |
| Civil works and Buildings (@1500/sqft) | 1500.00 |
| Furniture | 126.99 |
| Computer | 360.90 |
| Software | 20.00 |
| Books | 5.00 |
| Misc Fixed Assets | 52.88 |
| D G Set 50 KV | 4.40 |
| Escalation \& Contingencies | 103.51 |
| Prelimenery \& Preoperative Expenses | 67.55 |
| SUB TOTAL (A) | 2251.23 |
| Working Capital Margin | 141.36 |
| Total Project Cost | 2460.14 |
| Total Working Capital Required (B) | 353.40 |
| MEANS OF FINANCE |  |
| Total funds required (A+B) | 2604.63 |
| Loan component |  |
| Term loan (60\% of A) | 1350.74 |
| Working capital (60\% of B) | 212.04 |
| TOTAL | 1562.78 |
| Equity | 1041.85 |
| TOTAL | 2604.63 |

Note: We have assumed the land as owned land, Further land development cost will be incurred.

## Detailed Cost Element

| SI. no. | Particulars | Qty. | Rate | Amount (Rs. In Lakhs) |
| :---: | :--- | :---: | :---: | :---: |
| 1 | Tables | 42 | 4500 | 1.89 |
| 2 | Big Tables | 120 | 8000 | 9.60 |
| 3 | Chairs | 2,196 | 2500 | 54.90 |
| 4 | Benches | 500 | 3600 | 18.00 |
| 5 | Cupboards | 230 | 12000 | 27.60 |
| 6 | Air Conditioner | 133 | 30000 | 39.90 |
| 7 | Water Filters | 10 | 15000 | 1.50 |
| 8 | Computers | 600 | 60000 | 360.00 |


| 9 | CCTV | 60 | 2800 | 1.68 |  |  |  |  |
| :---: | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10 | Access Restriction lock | 1 | 25000 | 0.25 |  |  |  |  |
| 11 | Server | 1 | 90000 | 0.90 |  |  |  |  |
| 12 | Condenser | 1 | 55000 | 0.55 |  |  |  |  |
| 13 | Electric Appliances(Fan, <br> Tubelight etc) | - | - | 4.00 |  |  |  |  |
| 14 | Furniture for classroom, <br> staffroom,teacher's <br> room,office) | - | - | 5.00 |  |  |  |  |
| 15 | Furniture for computer lab | - | - | 5.00 |  |  |  |  |
| 16 | Washroom Fittings | - | - | 5.00 |  |  |  |  |
| 17 | Books for library | - | - | 5.00 |  |  |  |  |
| 18 | Softwares | - | - | 20.00 |  |  |  |  |
| 19 | Other Fixed Asset | - | - | 5.00 |  |  |  |  |
|  | Total |  |  |  |  |  |  | 565.77 |

## Contingencies and Escalations

It has been assumed at approximately $5 \%$ at cost.

## Preliminary Expenses

| Particulars | Amount (Rs. <br> in Lakhs) |
| :--- | :---: |
| Incorporation Expenses | 0.15 |
| Project Report Preparation and Consultation | 0.35 |
| Feasibility and Engineer's/Architect's Report and Plans | 37.5 |
| Legal Charges - Drafting for agreements, contracts, stamp paper, notary | 0.05 |
| Rent payments upto the start of commercial production | 0 |
| Other recurring expenses of revenue nature upto start of commercial | 0.5 |
| Interest Cost for period before commercial operations | 29 |
| Installation /erection charges $\quad$ Total | 0 |
|  | 67.55 |

## Salary

| Designation | Manpower | Amount (Rs. In lakhs) |
| :--- | :---: | :---: |
| Professors | 40 | 336.00 |
| Assistant professors | 30 | 180.00 |
| Manager/Dean | 4 | 24.00 |
| Lab Assistant | 16 | 57.60 |
| Office Staff/ Administrator etc | 10 | 36.00 |
| Sweeper | 20 | 28.80 |
| Security Guard | 6 | 8.64 |

## Profitability Statement

| Particulars |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Year- 1 | Year- 2 | Year- 3 | Year- 4 | Year- 5 |  |
| A. INCOME |  |  |  |  |  |
| Maximum Capacity - students | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 |
| Capacity utilisation | $65 \%$ | $70 \%$ | $75 \%$ | $80 \%$ | $85 \%$ |
| Capacity utilised- students | 780 | 840 | 900 | 960 | 1,020 |
| Revenue from students |  |  |  |  |  |
| Fees (yearly) | $1,404.00$ | $1,512.00$ | $1,620.00$ | $1,728.00$ | $1,836.00$ |
| Other revenue (canteen, sale of <br> books,accessories,etc) | 9.60 | 10.08 | 10.58 | 11.11 | 11.67 |
| Total income during the year | $1,413.60$ | $1,522.08$ | $1,630.58$ | $1,739.11$ | $1,847.67$ |
|  |  |  |  |  |  |
| B. OPERATING EXPENSES |  |  |  |  |  |
| Salary | 671.04 | 738.14 | 811.96 | 893.15 | 982.47 |
| Expenses on various <br> programmes, seminars, <br> placements etc | 2.00 | 2.10 | 2.21 | 2.32 | 2.43 |
| Research abd Development | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 |
| Repair \& Maintenance | 11.40 | 11.86 | 12.33 | 12.83 | 13.34 |
| Lease Rent | - | - | - | - | - |
| Power \& utilities | 9.37 | 10.10 | 10.82 | 11.54 | 12.26 |
| Depreciation and Amortisation | 366.17 | 366.17 | 366.17 | 366.17 | 366.17 |
| Total Operating Expenses | $1,061.99$ | $1,130.37$ | $1,205.49$ | $1,288.01$ | $1,378.67$ |
|  |  |  |  |  |  |
| Operating Profit (A-B) | 351.61 | 391.71 | 425.10 | 451.10 | 468.99 |
|  |  |  |  |  |  |
| C.FINANCIAL EXPENSES |  |  |  |  |  |
| Interest on loan | 138.07 | 122.48 | 99.90 | 77.32 | 52.85 |


| D. Other Expenses | - | - | - | - | - |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Administrative and General |  |  |  |  |  |
| Expenses | 28.27 | 30.44 | 32.61 | 34.78 | 36.95 |
| Total Expenses | 166.34 | 152.93 | 132.51 | 112.10 | 89.81 |
|  | - | - | - | - | - |
| Profit Before Tax | 185.26 | 238.78 | 292.58 | 339.00 | 379.19 |
| Provision for Tax | 46.32 | 59.70 | 73.15 | 84.75 | 94.80 |
| Profit After Tax | 138.95 | 179.09 | 219.44 | 254.25 | 284.39 |
| Dividend | - | - | - | - | - |
| Retained Profit | 138.95 | 179.09 | 219.44 | 254.25 | 284.39 |
|  |  |  |  |  |  |
| Profit Margin | $13 \%$ | $16 \%$ | $18 \%$ | $19 \%$ | $21 \%$ |

Note: Since the land is owned, there is no lease rent expense
Breakeven Point

|  |  | Break Even Point (BEP) |  |  | Amount in Rs. Lakhs |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SL | Particulars | Year - 1 | Year -2 | Year - 3 | Year - 4 | Year - 5 |
| A. | Net Sales | 1,413.60 | 1,522.08 | 1,630.58 | 1,739.11 | 1,847.67 |
| B. | Variable Cost |  |  |  |  |  |
|  | Power and Utility | 9.37 | 10.10 | 10.82 | 11.54 | 12.26 |
|  | Other Misc Expenses | 28.27 | 30.44 | 32.61 | 34.78 | 36.95 |
|  | Total Variable Cost | 37.65 | 40.54 | 43.43 | 46.32 | 49.21 |
| C. | Contribution (A-B) | 1,375.95 | 1,481.54 | 1,587.16 | 1,692.79 | 1,798.46 |
| D. | Fixed |  |  |  |  |  |
|  | Expenses on Programmes/Events | 2.00 | 2.10 | 2.21 | 2.32 | 2.43 |
|  | Research and Development | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 |
|  | Salary | 671.04 | 738.14 | 811.96 | 893.15 | 982.47 |
|  | Interest | 138.07 | 122.48 | 99.90 | 77.32 | 52.85 |
|  | Repair \& Maintainence | 11.40 | 11.86 | 12.33 | 12.83 | 13.34 |
|  | Lease Rental | - | - | - | - | - |
|  | Depreciation | 366.17 | 366.17 | 366.17 | 366.17 | 366.17 |
|  | Total Fixed Cost | 1,190.69 | 1,242.76 | 1,294.57 | 1,353.79 | 1,419.27 |
| E. | Breakeven Point | 87\% | 84\% | 82\% | 80\% | 79\% |
| G. | Cash BEP | 60\% | 59\% | 58\% | 58\% | 59\% |

## Debt-Service Coverage Ratio

|  |  |  |  | Amount in Rs. Lakhs |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SL | Particulars | Year-1 | Year-2 | Year-3 | Year-4 | Year - 5 |
| i | Profit | 138.95 | 179.09 | 219.44 | 254.25 | 284.39 |
| ii | Depreciation | 366.17 | 366.17 | 366.17 | 366.17 | 366.17 |
| iii | Interest | 138.07 | 122.48 | 99.90 | 77.32 | 52.85 |
| A | Total ( i + ii + iii ) | $\mathbf{6 4 3 . 1 9}$ | $\mathbf{6 6 7 . 7 4}$ | 685.51 | $\mathbf{6 9 7 . 7 4}$ | $\mathbf{7 0 3 . 4 2}$ |
| i | Interest | 138.07 | 122.48 | 99.90 | 77.32 | 52.85 |
| ii | Principal repayment | 22.14 | 265.69 | 265.69 | 265.69 | 265.69 |
| B | Total ( i + ii ) | $\mathbf{1 6 0 . 2 1}$ | $\mathbf{3 8 8 . 1 7}$ | $\mathbf{3 6 5 . 5 9}$ | $\mathbf{3 4 3 . 0 0}$ | $\mathbf{3 1 8 . 5 4}$ |
|  | DSCR (A / B ) | $\mathbf{4 . 0 1}$ | $\mathbf{1 . 7 2}$ | $\mathbf{1 . 8 8}$ | $\mathbf{2 . 0 3}$ | $\mathbf{2 . 2 1}$ |

## Interest on Term Loan and Principal Repayment

Refer Annexure I.
have assumed the repayment tenure of term loan for a period of 7 years, Rate of interest being $8.5 \%$ p.a. with the moratorium period of 9 months

## Address of Vendors

| Name of vendors | Address and Contact Number |
| :--- | :--- |
| Woodspeak Solution | $104 /$ N, Narayan Roy Road, ED 105, Rajdanga Main Road, kasba <br> Kolkata 700107, <br> Kolkata - 700008, Dist. Kolkata, West Bengal <br> Ph. 08048791227 |
| Infotoolz | Chandni Chowk Street, 38, Ganesh Chandra Ave, Chandani <br> Chowk, Bowbazar, Kolkata, West Bengal 700013 <br> Ph. 033 2215 2079 |
| Godrej Interio | 31 Jawahar Lal Nehru Road, Park Street <br> Kolkata 700016 <br> Ph 07947408600 |

ANNEXURE- I

| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Opening | 1,351 | 1,360 | 1,370 |  |  |  |  |  |  |  |  |  |  |
| Repaid |  |  |  |  |  |  |  |  |  |  |  |  | - |
| Closing | 1,360 | 1,370 | 1,380 |  |  |  |  |  |  |  |  |  |  |
| Interest | 10 | 10 | 10 |  |  |  |  |  |  |  |  |  | 29 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 1,592 | 1,603 | 1,614 | 1,626 | 1,637 | 1,649 | 1,661 | 1,650 | 1,640 | 1,629 | 1,607 | 1,585 |  |
| Repaid | - | - | - | - | - | - | 22 | 22 | 22 | 22 | 22 | 22 | 22 |
| Closing | 1,603 | 1,614 | 1,626 | 1,637 | 1,649 | 1,661 | 1,650 | 1,640 | 1,629 | 1,607 | 1,585 | 1,563 |  |
| Interest | 11 | 11 | 11 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 11 | 11 | 138 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 1,563 | 1,541 | 1,518 | 1,496 | 1,474 | 1,452 | 1,430 | 1,408 | 1,386 | 1,363 | 1,341 | 1,319 |  |
| Repaid | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 266 |
| Closing | 1,541 | 1,518 | 1,496 | 1,474 | 1,452 | 1,430 | 1,408 | 1,386 | 1,363 | 1,341 | 1,319 | 1,297 |  |
| Interest | 11 | 11 | 11 | 11 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 9 | 122 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| III |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 1,297 | 1,275 | 1,253 | 1,231 | 1,209 | 1,186 | 1,164 | 1,142 | 1,120 | 1,098 | 1,076 | 1,054 |  |
| Repaid | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 266 |
| Closing | 1,275 | 1,253 | 1,231 | 1,209 | 1,186 | 1,164 | 1,142 | 1,120 | 1,098 | 1,076 | 1,054 | 1,031 |  |
| Interest | 9 | 9 | 9 | 9 | 9 | 8 | 8 | 8 | 8 | 8 | 8 | 7 | 100 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| IV |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 1,031 | 1,009 | 987 | 965 | 943 | 921 | 899 | 876 | 854 | 832 | 810 | 788 |  |
| Repaid | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 266 |
| Closing | 1,009 | 987 | 965 | 943 | 921 | 899 | 876 | 854 | 832 | 810 | 788 | 766 |  |
| Interest | 7 | 7 | 7 | 7 | 7 | 7 | 6 | 6 | 6 | 6 | 6 | 6 | 77 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| V |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 766 | 744 | 721 | 699 | 677 | 655 | 633 | 611 | 589 | 566 | 544 | 522 |  |
| Repaid | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 266 |
| Closing | 744 | 721 | 699 | 677 | 655 | 633 | 611 | 589 | 566 | 544 | 522 | 500 |  |
| Interest | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 53 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| VI |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 500 | 478 | 456 | 434 | 411 | 389 | 367 | 345 | 323 | 301 | 279 | 256 |  |
| Repaid | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 266 |
| Closing | 478 | 456 | 434 | 411 | 389 | 367 | 345 | 323 | 301 | 279 | 256 | 234 |  |
| Interest | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 32 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| VII |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 234 | 212 | 190 | 168 | 146 | 124 | 101 | 79 | 57 | 35 | 13 | - |  |
| Repaid | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 13 |  |  |
| Closing | 212 | 190 | 168 | 146 | 124 | 101 | 79 | 57 | 35 | 13 | - | - |  |
| Interest | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 0 | 0 | - | 10 |

