

## WEB DESIGNING AND EMAIL REGISTERING

## Introduction

A website is an assortment of site pages and related substance that is recognized by a common domain name and publish on at least one web server. Examples are wikipedia.org, google.com, and amazon.com.

All freely available sites by and large establish the Internet. There are additionally private websites that must be gotten to on a private network, like an organization's internal website for its representatives or employees.

Websites are ordinarily devoted to a specific theme or reason, like news, education, trade and commerce, entertainment, or social networking. Hyperlinking between website pages controls the route of the webpage, which frequently begins with a home page.

Users can access websites on a scope of gadgets, including desktops, laptops, tablets, and smart phones. The application utilized on these gadgets is known as an internet browser.

## Market Potential

Website Design and Development Statistical Research Reports and Industry Examination analyses website composition, website composition related item and website composition related administrations around the world. Key measurements are recognized and estimated to inspect market strategy, opportunity and trends inside the website designing and web developments area. In this way, independence studies exist for the US, China, Australia, and as well as boarder reports for North America, Asia, Europe and Oceania. Worldwide patterns are additionally analyzed.

The Website designing and development industry comprises individual web developers, website design template companies, web domain and hosting sales, and sound and video coding for web development. Digressive items and administrations, for example, web cameras, internal data Centre and web real-time communication products and services are also considered. The business is of significance to enormous organizations, private venture, schools, colleges, government offices and non-benefits. As increasingly more of the world moves on the web, it is normal that this industry will continue to grow.

## Cost of Project

| Particulars | Amount (Rs. in Lakhs) |
| :---: | :---: |
| Own Land | - |
| Civil and building work (2000 Sq. ft. ) | 5.00 |
| Fixed Asset | 40.04 |
| Miscellaneous Fixed Assets | 1.00 |
| D G Set 50 KV | 4.40 |
| Escalation \& Contingencies | 2.52 |
| Preliminary \& Preoperative Expenses | 4.94 |
| Sub-total (A) | 57.90 |
| Working Capital Margin | 1.17 |
| Total Project Cost | 59.07 |
| Total Working Capital Requirement (B) | 4.67 |
| MEANS OF FINANCE |  |
| Total Funds Required(A+B) | 62.57 |
| Loan Component |  |
| Term Loan | 38.21 |
| Working Capital Loan | 3.51 |
| Total | 41.72 |
| Equity | 20.86 |
| Total | 62.57 |

## Detailed Cost Element

| SI. <br> No. | Particulars | Qty. | Amount <br> (Rs. in Lakhs) |
| :---: | :--- | :---: | :---: |
| 1 | Furniture | - | 2.00 |
| 2 | Air conditioners | 6 | 3.71 |
| 3 | Water Filters | 1 | 0.17 |
| 4 | Server | 1 | 1.00 |
| 5 | Computers | 20 | 11.00 |
| 6 | Advanced Software and Technologies | - | 20.00 |
| 7 | Printer cum Scanner | 2 | 0.74 |
| 8 | CCTV | 5 | 0.23 |
| 9 | Electrical Appliances (Fan, Tubelight etc.) | - | 0.20 |
|  | Total |  | 39.04 |

## Contingencies and Escalations

It has been assumed at approximately $5 \%$ at cost of project.

## Preliminary Expenses

| Particulars | Amount <br> (Rs. in Lakhs) |
| :--- | :---: |
| Incorporation Expenses | 0.15 |
| Project Report Preparation and Consultation | 0.35 |
| Feasibility and Engineer's/Architect's Report and Plans | 0.13 |
| Legal Charges - Drafting for agreements, contracts, stamp paper, notary <br> and affidavit cost | 0.05 |
| Other recurring expenses of revenue nature up to start of commercial <br> operations -salary, etc. | 3.09 |
| Interest Cost for period before commercial operations | Total |

## Salary

| Designation | Manpower | Amount <br> (Rs. In Lakhs) |
| :--- | :---: | :---: |
| Security Guard | 1 | 1.39 |
| Work person | 5 | 12.60 |
| Web Designer | 5 | 25.20 |
| Faculty | 2 | 8.82 |
| Sweeper | 1 | 1.13 |

Note-
Wages/ Salaries are subject to change as per The Minimum Wages Act, 1948 and other statutes as may be applicable to the concerned place/state.

## Profitability Statement

| Particulars |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Year- 1 | Year- 2 | Year- 3 | Year- 4 | Year- 5 |  |
| A. INCOME |  |  |  |  |  |
| No. of students | 185 | 185 | 185 | 185 | 185 |
| Capacity | $70 \%$ | $75 \%$ | $80 \%$ | $85 \%$ | $90 \%$ |
| Service at cap. Utilisation | 130 | 139 | 148 | 157 | 167 |
| Fees from Diploma Course | 100.77 | 107.97 | 115.16 | 122.36 | 129.56 |
| Total Income/ annum | $\mathbf{1 0 0 . 7 7}$ | $\mathbf{1 0 7 . 9 7}$ | $\mathbf{1 1 5 . 1 6}$ | $\mathbf{1 2 2 . 3 6}$ | $\mathbf{1 2 9 . 5 6}$ |
| B. OPERATING EXPENSES |  |  |  |  |  |
| Salary | 49.14 | 51.60 | 54.18 | 56.89 | 59.73 |
| Repair \& Maintenance | 1.01 | 1.06 | 1.11 | 1.17 | 1.23 |
| Internet Connectivity Charges | 2.00 | 2.10 | 2.21 | 2.32 | 2.43 |
| Power \& utilities | 3.43 | 3.50 | 3.57 | 3.64 | 3.72 |
| Membership for online <br> Classes/programmes | 0.50 | 0.53 | 0.55 | 0.58 | 0.61 |
| Depreciation and Amortisation | 5.96 | 5.96 | 5.96 | 4.20 | 4.20 |
| Total Operating Expenses | 62.05 | 64.75 | 67.58 | 68.79 | 71.91 |
| Operating Profit (A-B) | $\mathbf{8 5 . 4 1}$ | $\mathbf{9 2 . 3 0}$ | $\mathbf{9 7 . 5 9}$ | $\mathbf{1 0 3 . 6 3}$ | $\mathbf{1 1 2 . 7 8}$ |
| C. FINANCIAL EXPENSES | $\mathbf{9 . 1 5}$ | $\mathbf{9 . 9 4}$ | $\mathbf{1 0 . 7 1}$ | $\mathbf{1 1 . 3 8}$ | $\mathbf{1 1 . 9 0}$ |
| Interest on Term loan | 3.39 | 2.87 | 2.36 | 1.84 | 1.32 |
| Interest on Working Capital <br> Loan | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 |
| D. OTHER EXPENSES |  |  |  |  |  |
| Administrative and General <br> Expenses | 2.02 | 2.16 | 2.30 | 2.45 | 2.59 |
| Total Expenses | $\mathbf{5 . 7 8}$ | 5.42 | 5.06 | $\mathbf{4 . 7 1}$ | $\mathbf{4 . 3 5}$ |
| Profit before Tax | $\mathbf{3 2 . 9 5}$ | $\mathbf{3 7 . 8 0}$ | $\mathbf{4 2 . 5 2}$ | $\mathbf{4 8 . 8 6}$ | $\mathbf{5 3 . 2 9}$ |
| Provision for Income Tax | 8.24 | 9.45 | 10.63 | 12.22 | 13.32 |
| Profit After Tax | $\mathbf{2 4 . 7 1}$ | $\mathbf{2 8 . 3 5}$ | $\mathbf{3 1 . 8 9}$ | $\mathbf{3 6 . 6 5}$ | $\mathbf{3 9 . 9 7}$ |
| Dividend | - | - | - | - |  |
| Retained Profits | $\mathbf{2 4 . 7 1}$ | $\mathbf{2 8 . 3 5}$ | $\mathbf{3 1 . 8 9}$ | $\mathbf{3 6 . 6 5}$ | $\mathbf{3 9 . 9 7}$ |
|  |  |  |  |  |  |

## Breakeven Point

| Break Even Point (BEP) |  |  |  |  | Amount (Rs. In Lakhs) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SL | Particulars | Year - 1 | Year - 2 | Year - 3 | Year - 4 | Year - 5 |
| A. | Net Sales | 100.77 | 107.97 | 115.16 | 122.36 | 129.56 |
| B. | Variable Cost |  |  |  |  |  |
|  | Power and Utility | 3.43 | 3.50 | 3.57 | 3.64 | 3.72 |
|  | Total Variable Cost | 3.43 | 3.50 | 3.57 | 3.64 | 3.72 |
| C. | Contribution (A-B) | 97.34 | 104.47 | 111.59 | 118.72 | 125.84 |
| D. | Fixed |  |  |  |  |  |
|  | Salary | 49.14 | 51.60 | 54.18 | 56.89 | 59.73 |
|  | Interest on Term Loan | 3.39 | 2.87 | 2.36 | 1.84 | 1.32 |
|  | Interest on Working capital | 0.37 | 0.39 | 0.40 | 0.42 | 0.44 |
|  | Repair \& Maintenance | 1.01 | 1.06 | 1.11 | 1.17 | 1.23 |
|  | Membership on Zoom meeting | 0.50 | 0.53 | 0.55 | 0.58 | 0.61 |
|  | Depreciation and Amortisation | 5.96 | 5.96 | 5.96 | 4.20 | 4.20 |
|  | Total Fixed Cost | 60.37 | 62.40 | 64.56 | 65.09 | 67.53 |
| E. | Breakeven Point | 62\% | 60\% | 58\% | 55\% | 54\% |
| F. | Cash BEP | 56\% | 54\% | 53\% | 51\% | 50\% |

## Debt-Service Coverage Ratio

|  |  |  |  | Amount (Rs. in lakhs) |  |  |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: |
| SL | Particulars | Year-1 | Year-2 | Year - 3 | Year - 4 | Year - 5 |
| i | Profit | 24.71 | 28.35 | 31.89 | 36.65 | 39.97 |
| ii | Depreciation | 5.96 | 5.96 | 5.96 | 4.20 | 4.20 |
| iii | Interest | 3.39 | 2.87 | 2.36 | 1.84 | 1.32 |
| A | Total ( i + ii + iii ) | $\mathbf{3 4 . 0 7}$ | $\mathbf{3 7 . 1 9}$ | $\mathbf{4 0 . 2 1}$ | $\mathbf{4 2 . 6 9}$ | $\mathbf{4 5 . 4 9}$ |
| i | Interest | 3.39 | 2.87 | 2.36 | 1.84 | 1.32 |
| ii | Principal repayment | 5.46 | 5.46 | 5.46 | 5.46 | 5.46 |
| B | Total ( i + ii ) | $\mathbf{8 . 8 5}$ | $\mathbf{8 . 3 3}$ | $\mathbf{7 . 8 1}$ | $\mathbf{7 . 3 0}$ | $\mathbf{6 . 7 8}$ |
|  | DSCR ( A / B ) | $\mathbf{3 . 8 5}$ | $\mathbf{4 . 4 6}$ | $\mathbf{5 . 1 5}$ | $\mathbf{5 . 8 5}$ | $\mathbf{6 . 7 1}$ |

## Interest on Term Loan and Principal Repayment

Refer Annexure I.
We have assumed the repayment tenure of term loan for a period of 7 years, rate of interest being @9.5\% with the moratorium period being 6 months.

## Address of Vendors

| Name of the vendor | Address and Contact Number |
| :--- | :--- |
| Lakshya infotech | Grant Road, East, Mumbai, Maharashtra <br> Ph. No. 08048799594 |
| Akme India Links Pvt. Ltd. | Paschim Vihar, New Delhi, <br> Ph. No. 08048601257 |

## ANNEXURE-1

| Year | Month 1 | Month 2 | Month 3 | Month 4 | Month 5 | Month 6 | Month 7 | Month 8 | Month 9 | Month 10 | Month 11 | Month 12 | Annually |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 38.21 | 37.76 | 37.30 | 36.85 | 36.39 | 35.94 | 35.48 | 35.03 | 34.57 | 34.12 | 33.66 | 33.21 |  |
| Repaid | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 5.46 |
| Closing | 37.76 | 37.30 | 36.85 | 36.39 | 35.94 | 35.48 | 35.03 | 34.57 | 34.12 | 33.66 | 33.21 | 32.75 |  |
| Interest | 0.30 | 0.30 | 0.30 | 0.29 | 0.29 | 0.28 | 0.28 | 0.28 | 0.27 | 0.27 | 0.27 | 0.26 | 3.39 |
| II |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 32.75 | 32.30 | 31.84 | 31.39 | 30.93 | 30.48 | 30.02 | 29.57 | 29.11 | 28.66 | 28.20 | 27.75 |  |
| Repaid | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 5.46 |
| Closing | 32.30 | 31.84 | 31.39 | 30.93 | 30.48 | 30.02 | 29.57 | 29.11 | 28.66 | 28.20 | 27.75 | 27.29 |  |
| Interest | 0.26 | 0.26 | 0.25 | 0.25 | 0.24 | 0.24 | 0.24 | 0.23 | 0.23 | 0.23 | 0.22 | 0.22 | 2.87 |
| III |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 27.29 | 26.84 | 26.38 | 25.93 | 25.47 | 25.02 | 24.56 | 24.11 | 23.65 | 23.20 | 22.74 | 22.29 |  |
| Repaid | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 5.46 |
| Closing | 26.84 | 26.38 | 25.93 | 25.47 | 25.02 | 24.56 | 24.11 | 23.65 | 23.20 | 22.74 | 22.29 | 21.83 |  |
| Interest | 0.22 | 0.21 | 0.21 | 0.21 | 0.20 | 0.20 | 0.19 | 0.19 | 0.19 | 0.18 | 0.18 | 0.18 | 2.36 |
| IV |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 21.83 | 21.38 | 20.92 | 20.47 | 20.02 | 19.56 | 19.11 | 18.65 | 18.20 | 17.74 | 17.29 | 16.83 |  |
| Repaid | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 5.46 |
| Closing | 21.38 | 20.92 | 20.47 | 20.02 | 19.56 | 19.11 | 18.65 | 18.20 | 17.74 | 17.29 | 16.83 | 16.38 |  |
| Interest | 0.17 | 0.17 | 0.17 | 0.16 | 0.16 | 0.15 | 0.15 | 0.15 | 0.14 | 0.14 | 0.14 | 0.13 | 1.84 |
| V |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 16.38 | 15.92 | 15.47 | 15.01 | 14.56 | 14.10 | 13.65 | 13.19 | 12.74 | 12.28 | 11.83 | 11.37 |  |
| Repaid | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 5.46 |
| Closing | 15.92 | 15.47 | 15.01 | 14.56 | 14.10 | 13.65 | 13.19 | 12.74 | 12.28 | 11.83 | 11.37 | 10.92 |  |
| Interest | 0.13 | 0.13 | 0.12 | 0.12 | 0.12 | 0.11 | 0.11 | 0.10 | 0.10 | 0.10 | 0.09 | 0.09 | 1.32 |
| VI |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 10.92 | 10.46 | 10.01 | 9.55 | 9.10 | 8.64 | 8.19 | 7.73 | 7.28 | 6.82 | 6.37 | 5.91 |  |
| Repaid | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 5.46 |
| Closing | 10.46 | 10.01 | 9.55 | 9.10 | 8.64 | 8.19 | 7.73 | 7.28 | 6.82 | 6.37 | 5.91 | 5.46 |  |
| Interest | 0.09 | 0.08 | 0.08 | 0.08 | 0.07 | 0.07 | 0.06 | 0.06 | 0.06 | 0.05 | 0.05 | 0.05 | 0.80 |
| VII |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening | 5.46 | 5.00 | 4.55 | 4.09 | 3.64 | 3.18 | 2.73 | 2.27 | 1.82 | 1.36 | 0.91 | 0.45 |  |
| Repaid | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 0.45 | 5.46 |
| Closing | 5.00 | 4.55 | 4.09 | 3.64 | 3.18 | 2.73 | 2.27 | 1.82 | 1.36 | 0.91 | 0.45 | -0.00 |  |
| Interest | 0.04 | 0.04 | 0.04 | 0.03 | 0.03 | 0.03 | 0.02 | 0.02 | 0.01 | 0.01 | 0.01 | 0.00 | 0.28 |

